



IUPUI Solution Center: Nonprofit Solutions Initiative

www.nonprofitsolutions.iupui.edu

The Solution Center: IUPUI's *Front Door* for Engagement

Solution Center Goals:

- Increase the numbers of highly trained and degreed professionals in Indiana.
- Facilitate meaningful collaboration and talent-driven partnerships with Indiana's business, industry, nonprofit, and government sectors.

Solution Center staff work with the businesses, nonprofits, and government agencies to:

- Determine and define business and nonprofit needs,
- Match appropriate IUPUI talent and resources to needs,
- Develop contract and intellectual property agreements and partnerships, and
- May assist in locating partners or funding.

Nonprofit Solutions Initiative: Solutions for Indiana's Nonprofit Community

Statement of Purpose:

Nonprofit Solutions will increase the capacity of the Central Indiana nonprofit sector by providing easy access to a diversified pool of pre-qualified consultants and information, education, and resources.

Funding Partners and Collaborations:

- Annie E. Casey Foundation
- The Indianapolis Foundation, a CICF affiliate
- Nina Mason Pulliam Charitable Trust
- The Clowes Fund
- LISC (The Local Initiatives Support Corporation)
- NPower
- IUPUI Solution Center

What the research shows

- Are there enough available expert consultants in Central Indiana?
- What kind of results are nonprofits getting with consultants in Central Indiana?
- Who will benefit from a pool of pre-screened, expert consultants?

The Need for Nonprofit Solutions (NPS)

- Increase capacity building for nonprofits in Central Indiana.
- Promote ongoing support, training and information sharing between nonprofits and consultants.
- Build strategic alliances with other nonprofit support groups.
- In 2005, a study conducted by the Indianapolis Not-for-Profit e-News revealed that over \$8 million dollars was outsourced by nonprofit organizations on consultants and contractors in just 91 organizations who responded.

How Nonprofit Solutions Builds Capacity

- A “one stop” network of pre-qualified consultants who provide services in over 20 areas of specialization to nonprofit organizations.
- A diverse pool of consultants to meet the growing cultural and ethnic needs of the nonprofit and consultant communities.

Value of NPS to the Nonprofits

NPS will:

- Build networks with nonprofit colleagues & constituents.
- Offer training/networking sessions.
- Broaden the pool of qualified consultants with diverse skill sets.
- Provide additional services (i.e. RFP's, scope of work).
- Provide a detailed approval process for qualified professional consultants to be listed on NPS database.
- Provide feedback on engagements w/consultants - both successes and challenges.

<http://www.iupui.edu/~solctr/forms/nonprofit-form.html>

Value of NPS to the Consultant

NPS will:

- Be an credible, neutral online marketplace that connects to nonprofits in Central Indiana.
- Offer training/networking sessions.
- Provide announcements of relevant RFP's.
- Provide a link to other consultants.
- Provide a flexible schedule (e.g. part time, full time)
- Provide feedback on engagements w/nonprofits - both successes and challenges.

(<http://www.iupui.edu/~solctr/forms/nonprofit-form.html>)



Preparing to Work with a Consultant

www.nonprofitsolutions.iupui.edu



How do I use the NPS database?

www.nonprofitsolutions.iupui.edu



Helping you find consultants with the specific expertise you need!

The Nonprofit Solutions staff maintains a free, extensive, on-line database of pre-screened consultants and contractors who specialize in working with nonprofit organizations. This site allows users to perform a quick and easy search of potential consultants and learn more about their skills, backgrounds, and competencies.

Nonprofit leaders and consultants are encouraged to contact us with questions or for assistance in clarifying needs, narrowing the list of consulting specializations and possibilities, and accessing resources to assist you in becoming a better consumer or provider of consulting services. >> solution@iupui.edu or call 317-278-9170.



QUICK SEARCH

For a quick search of consultants, select one of the areas of consulting expertise below. If you would like to search by name, firm, or other criteria, please go to "[Find a Consultant](#)."

Select a Specialization... ▼

I have read and agree to the [Terms of Use](#).

SEARCH >>

RESOURCES

More than a searchable database, we will help you to:

- >> Define your needs
- >> Narrow your search
- >> Hire a consultant
- >> Manage a consultant

[VIEW ALL RESOURCES >>](#)

A project sponsored by the [Annie E. Casey Foundation](#), [IUPUI Solution Center](#), with assistance from [NPower Indiana](#).

Hosted by the [IU School of Informatics at IUPUI](#).

317-278-9170 | solution@iupui.edu | All Rights Reserved. Copyright 2006.

The Solution Center in no way guarantees or endorses any consultant listed in this database. Before hiring a consultant, it is advisable to request a proposal that outlines time frames, work processes and services to be delivered and to ask for references. Although the Solution Center has cleared two general references for each area of expertise submitted by consultants in this database, we still recommend that you check references to ascertain the consultant's ability to address your specific needs.

Online Consultant Database

- Over 20 different areas of specialization
- Quick Search and Advanced Search Features:
 - Name
 - Keyword search
 - Consulting Firm/Company name
 - Area of specialization
 - Terms of Use
- Each consultant provides at least 2 references per area of specialization
- Resources & Links (websites, links to RFP's, other tools)
- Compliments and Complaints
- Consultant profile



Expectations of the Nonprofit/Consultant Partnership

www.nonprofitsolutions.iupui.edu

Expectations of the Nonprofits

- Will this database find the best consultant for my organizational need?
- Does NPS offer any funding to support the hiring of a consultant?
- Will NPS manage the relationship or provide follow up services w/my consultant?
- Does NPS recommend any consultants?

Expectations of the Consultants

- Do I have to pay a fee to be listed on the database?
- Do I need to be a full time consultant/contractor to be listed in the database?
- What do you mean by an experienced consultant?
- How much business can I expect by being listed?



Future NPS Services

www.nonprofitsolutions.iupui.edu

Future NPS Services

- Improved database features (feedback loop)
- Networking sessions
- Biannual surveys to nonprofits and consultants
- Inventory of courses, seminars, and training options available to nonprofit organizations and consultants
- Academy program - to include individualized mentoring and training for at least 10 affiliate consultants each year

Questions?

For more information on the Nonprofit Solutions Initiative or to find a consultant, please contact:

Keisha S. Nickolson, MPA
Program Manager
IUPUI Solution Center
719 Indiana Avenue, Suite 130
Indianapolis, IN 46202
(317) 278-7636 (direct line)
(317) 278-9171 (fax)
ksnickol@iupui.edu

www.nonprofitsolutions.iupui.edu
www.solutioncenter.iupui.edu